



riskinternational

CASE STUDY

\$150 MILLION
SHAREHOLDER
VALUE CREATION

4 MONTHS
SPEED OF CAPTURE

INDUSTRY
MANUFACTURING

EMPLOYEES
200

LOCATION
ARKANSAS

INDUSTRIAL MANUFACTURING \$350 MILLION PRIVATE EQUITY OWNED

ENGAGEMENT

- Engaged by Private Equity sponsor to assist company that recently suffered a roof collapse at its production plant in organizing its claim pursuit with carrier.
- Carrier valued claim at \$5M-\$10M; broker estimated potential recovery at \$10M-\$15M.
- Main challenge was internal company leadership was tasked with working to gather/provide information to the carrier and broker lacked sense of urgency in coordinating claim recovery process.

RESULTS

- RI took over coordination of claim recovery process, rethinking the approach to support arguments for a much larger potential recovery.
- RI represented client with forensic policy language review and coverage position.
- Ultimately, claim was settled for \$30.5M and funds provided without restriction.
- Company was able to use the funds to build a brand-new state-of-the-art building instead of rehabbing the severely dated facility that suffered the collapse.

FACILITATED **\$15M** IN FIRST YEAR SAVINGS